

Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 03688 090654Z

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TO USDOC WASHDC
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UNCLAS KUWAIT 3688

E.O. 11652: N/A

TAGS: BTRA: KU

SUBJECT: VISIT OF KUWAITI BUSINESSMAN TO U.S. (AL-SABIH, KHALID)

1. KUWAITI BUSINESSMAN KHALID AL-SABIH HAS INFORMED POST HE WILL VISIT U.S. IN SEPTEMBER AND WOULD APPRECIATE ASSISTANCE IN

ARRANGING APPOINTMENTS WITH U.S. COMPANIES. AL-SABIH OWNER OF AL-SABIH ENGINEERING AND TRADING COMPANY, ESTABLISHED 1949. FIRM DEALS MAINLY IN OILFIELD EQUIPMENT AND INDUSTRIAL MACHINERY AND AL-SABIH SEEKING TO MEET U.S. COMPANIES IN THESE FIELDS. HE PLANS VISIT HOUSTON FOR FOUR DAYS BEGINNING SEPT. 16 AND PLANS TO BE IN LOS ANGELES ON SEPT. 22 FOR APPROX. THREE DAYS.

2. EMBASSY HAS GIVEN AL-SABIH ADDRESSES AND PHONE NUMBERS OF DOC FIELD OFFICES IN THESE TWO CITIES. WOULD APPRECIATE COMMERCE INFORMING BOTH OFFICES OF AL-SABIH VISIT. POST HAS NO CURRENT WTDR ON THIS COMPANY'S ACTIVITIES BUT BELIEVES IT SUITABLE FOR NORMAL BUSINESS RELATIONS WITH U.S. FIRMDION LETTER OF CREDIT BASIS.
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